

About Johnston McLamb

Providing award-winning services to government and the private sector since 1991



Visionary Consulting. Innovative Technology.

STRATEGIC TECHNOLOGY SOLUTIONS WITH A PURPOSE

Johnston McLamb was founded in 1991 with a vision to create an experienced consulting company that helped its clients reach their goals by implementing both new and proven technologies. Ron Johnston and Dick McLamb were driven to reward employees for outstanding performance and surround them with a corporate culture that encouraged innovation and exceptional client service. Johnston McLamb has grown to be known as a responsive, results-oriented, value-driven business and IT consulting firm serving both the federal and commercial sectors.

JOHNSTON MCLAMB:

- Employs leading consultants who thrive on helping clients solve complex business problems
- Focuses on three key areas in which we guide clients to achieving measurable results by making strategic investments
- Brings a combination of balance, commitment, and belief to each of our client engagements
- Has been recognized—and has helped our clients gain recognition—for the outstanding work we've done

A DIFFERENT KIND OF CONSULTING PARTNER

Johnston McLamb prides itself on being a different kind of consulting partner. We employ forward-thinking, big-picture consultants who help our clients navigate the increasingly complex world of information management and technology.

The sheer amount of information collected today—as well as the ever-increasing number of technologies for capturing and manipulating data—can make information technology decisions seem overwhelming. Johnston McLamb specializes in understanding not only leading-edge technologies, but also legacy systems. We work as our clients' trusted advisors, helping them understand their options and assisting them with selecting the most appropriate solutions to meet their business challenges.

Our passion is helping clients identify, analyze, and solve complex business problems.

MAINTAINING OUR PRECISION FOCUS

Johnston McLamb focuses on a small suite of offerings that help business and government harness the power of the data they already possess. Our Business Process Management/Service-Oriented Architecture practice focuses on helping clients undertake IT initiatives that fully support their workflows and goals in ways that generate real results for the business. With our Geospatial Business intelligence/Visual Business Intelligence practice, we help business and government go the next step and incorporate the power of geospatial data into their operations. Finally, our Mobility Solutions practice helps organizations provide access to realtime data to any employee, enabling them to make strategic business decisions from anywhere at any time.



THE DIFFERENCE IS IN OUR PERFORMANCE

Johnston McLamb employs an expert team of dedicated business and technology performers. We recruit, reward, and retain the best—so that we can put them to work for our clients.

By focusing on a select suite of markets and technology solutions, Johnston McLamb is able to target its recruiting efforts on individuals with specific skills and expertise. Once on board, those individuals are assembled into small, nimble project teams, customized to the environment and challenges each of our clients faces.

We believe in helping organizations achieve results as efficiently as possible, which is why we focus on rewarding top performers and fostering continued growth and education among our employees. It's also why we employ formal, standardized software development methodologies in each of our projects. These methodologies ensure that each client's business goals are clearly defined and tied to project goals, as well as to system development requirements. Additionally, our processes and procedures ensure that all development is completed on time and within budget and project scope.

The end result? Our clients reap the benefits of working with consultants who understand their industries and their challenges. We immediately begin delivering analysis and recommendations that empower our clients to achieve real business results. It also means the organizations we work with can rest assured that—because of Johnston McLamb's formal development methodologies—we achieve results as efficiently as possible and help clients maximize their IT investments.

THE JOHNSTON MCLAMB COMMITMENT

Performance doesn't just happen. Johnston McLamb ensures that it happens by creating and maintaining a corporate outlook that encourages top performers and generates high-quality results for each client.

Balance. We blend visionary business consulting with practical IT solutions to help organizations solve their most significant challenges.

How do we do it? We field teams comprised of both business consultants and technology consultants so that we only recommend a solution after fully understanding an organization's business processes and challenges.

Commitment. We're absolutely dedicated to helping our clients succeed. Since 1991, we've understood that our success depends on our clients' achievements. We create strategies and implement technology that solves each client's business problem, rather than trying to force-fit a solution created for another purpose.

Every consulting organization claims to be committed to its clients' successes, so what's different about Johnston McLamb? We're a mid-size firm with ambitious goals. Achieving these goals hinges on each and every project being a success, as well as each and every client relationship. Our clients see the difference in every interaction.

Belief. Johnston McLamb is repeatedly recognized for creating exceptional solutions, as well as a progressive working environment for our outstanding performers. We believe in the work we do and the value our solutions provide our clients.

From the top down, every member of the company stands by Johnston McLamb corporate philosophies and our approach to client engagements. We believe the work we do stands apart and that the quality and value of what we produce is truly exceptional in today's crowded market.

OUR ACHIEVEMENT IS RECOGNIZED

Johnston McLamb puts its clients in the spotlight. Publications such as CIO Magazine and ComputerWorld have recognized our clients for the outstanding technology implementations we've created and supported. Additionally, organizations like the American Council for Technology and the U.S. Office of Personnel Management have identified Johnston McLamb client projects as setting the bar in information technology.

We've received the United States Postal Service's Quality Supplier Award. We've also been recognized for three consecutive years as one of nation's top 25 small businesses to work for by the Great Places To Work Institute, in a competition sponsored by the Society for Human Resource Management. At Johnston McLamb, high achievement is our standard.

CONTACT US

To learn more about how our consultants can help you navigate the increasingly complex world of information management and technology, contact us today.

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